**SBA Success Fee Agreement SBA**

**This Multi-Party Success Fee Agreement,** dated as of this \_\_\_\_ day of \_\_\_\_\_\_, 202\_, is being entered into by and between:

**“THE CLIENT,”** who shall receive and be the beneficiary of the services to be rendered under this Agreement: [Company Name] (“COMPANY NAME ACRONYM”), a [State of Incorporation/Type of Entity], located at [physical location where business is conducted];

and,

**“THE SERVICE PROVIDER:” DirectLink Capital Corporation** (“DLCC”), an Ohio C-Corporation, located at 972 Youngstown Kingsville Rd, Vienna, OH 44472, with a mailing address of 1100 Boardman Canfield Rd 37B, Boardman, OH 44512 and/or assigns.

known hereinafter individually as “Party” and collectively as the “Parties.”

**Witnesseth:**

**Whereas,** a substantial part of the business of DLCC is the cultivation of sources of lending and investment capital for funding the development and execution of projects (those sources being hereinafter referred to as “Investors”); and,

**whereas,**  DLCC are interested in introducing The Client to one or more Investors that the service providers believe would be interested in providing value to The Client, who will participate in private financing transactions through specifically negotiated investments or loans ("Transactions"); and

**Whereas,** The Client is willing to engage DLCC on a non-exclusive basis to make introductions to such Parties;

**Now, therefore,** in consideration of the mutual promises of the Parties contained herein, it is agreed between the Parties as follows:

**agreement:**

1. **Purpose**. The purpose of this Agreement is for DLCC to assist The Client in securing SBA or similar financing for \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
2. **Services.**  DLCC will from time to time introduce The Client to potential sources of funding for a Transaction; however, DLCC will have no responsibility for and will not be required to be involved in the structuring, selling of securities, negotiating or other activities involving the completion of a Transaction. DLCC will limit their services solely to making introductions and facilitating discussions with funding sources. DLCC will not engage in any activity that will be deemed a broker/dealer activity under Federal or state securities laws.
3. **Fees Payable to DLCC.** Should an Investor invest and/or loan monies, or provide properties (or anything of value) toward any of The Client’s Projects, Transactions and/or The Client’s Company, or pay fees or royalties for the use of The Client’s services, technologies or assets, regardless of the form such proceeds are so invested or paid, then The Client agrees to pay DLCC a “Success Fee” of:
4. 2% of the amount received from the SBA lender below $ 500,000
5. 1.5% of the amount received from the SBA lender between $ 500,000 and $ 1,000,000
6. 1.25% on all amounts received from the SBA lender $ 1,000,000 and above
7. This compensation to DLCC shall be based upon the gross amount of the Investment and/or Contract Value received by The Client, prior to any deductions, expenses or offsets of any kind (gross amount of the loan. ( A $ 1,000,000 SBA loan, the DLCC fees in Escrow is $12,500.00). These fees are separate from and paid outside of the SBA Loan.

This compensation shall cover all effort hours expended by DLCC on behalf The Client in arranging, carrying out and securing such investments. It also shall cover all effort hours expended by other services providers who also may work in partnership with DLCC on behalf of The Client and who shall share in and split the Success Fee equally with DLCC.

This fee will be paid to DLCC upon The Client's receipt of funds (or value). In the unlikely event that agreed-to out-of-pocket expenses become necessary, then they are paid separately as per a separate written agreement between the Client and DLCC.

1. **Escrow Account.** An Escrow account shall be set up in advance with your Escrow Company or Title Company in the amount of the DLCC fee listed in Section 3a to 3c to be paid within 48 hours to DLCC upon proof of successful funding. Successful funding means that the client receives any monies from any and all assignment(s) from a DLCC introduction. This includes but not limited to receiving SBA Loans. IT IS THE CLIENT RESPONSIBILITY TO MAKE SURE THE SUCCESS FEE IS HONORED AND PAID.

**6. Payments.** Payment of the Fee(s) due DLCC shall be made by The Client by cashier's check or wire transfer in accordance with the instructions provided by DLCC from time to time upon The Client’s receipt of funds (or value). Payment only will be due upon receipt of funding. Call Keith Goodman at (330) 502-6745 for wire instructions upon funding.

Any payments that are not made within five (5) days of receipt of funds (or value) by The Client shall be considered late and shall bear interest on the outstanding balance until paid in full at a rate equal to the lesser of (i) one percent (1%) per month and (ii) the maximum rate allowed by law.

**7. Limitation of Service**. This Agreement relates solely DLCC’s services as finders in introducing The Client to prospective investors. There are no additional services that DLCC are required to perform to be entitled to the above compensation in the event an investment is made. DLCC may, but will not be required to, engage in any negotiations whatsoever on behalf of The Client or any Investor. DLCC may, but will not be obligated to, provide The Client or any Investor with information which may be used as a basis for such negotiations. DLCC will have no responsibility for nor will DLCC be required to make recommendations concerning the terms, conditions or provisions of any agreement between The Client and an Investor, including the manner or means of consummating the transaction.

**8.** DLCC REPRESENT THAT THEY ARE NOT LICENSED SECURITIES DEALERS, AND THAT THIS AGREEMENT IS NOT INTENDED FOR THE PURPOSE OF BUYING, SELLING OR TRADING SECURITIES. DLCC will comply with all requirements imposed upon them by the Securities Act of 1933, as amended ("1933 Act"), the Securities Exchange Act of 1934, as amended ("1934 Act"), the regulations promulgated thereunder, and all applicable state securities laws and regulations. Further, DLCC will cooperate with The Client to ensure that the offering and sale of any securities involved in a Transaction complies with the requirements of regulation D promulgated under the 1933 Act, the federal securities laws, and the laws of any state where the securities will be offered. DLCC understand that such an offering will only be made through specific negotiations or the private placement memorandum or other offering documents prepared by The Client or its attorneys.

**9 . Term.** This Agreement has a term of one (1) year from the date on which the Agreement is signed by all Parties unless it is extended by mutual agreement of the Parties.

Notwithstanding the foregoing or any provision contained herein to the contrary, all Investors that DLCC have introduced to The Client prior to the termination of this Agreement shall remain the property of DLCC, and DLCC shall be entitled to the Fees specified in **Paragraphs 4** **and 6** above on any investment actually made by any Investor that was the subject of an introduction made to The Client by DLCC during the term of this agreement or for a period of three (3) years from the expiration or termination hereof.

**10. Successors and Assigns.** This Agreement shall be binding upon all Parties and their respective estates, heirs, successors and permitted assigns. This Agreement may be changed only by the written consent of all Parties. This Agreement may not be assigned by either Party without the written consent of the other.

**11. Severability.** No term or provision hereof shall be deemed waived and no breach excused, unless such waiver or consent shall be in writing and signed by the Party claimed to have waived or consented. Any consent by any Party to, or waiver of, a breach by the other, whether express or implied, shall not constitute consent to, waiver of, or excuse for any different or subsequent breach.

**12. Disputes and Arbitration.** The Client and DLCC agree that any controversy or dispute between them arising out of or relating to this Agreement that is not immediately resolved, shall be in the first instance be referred to the senior management of each Party. Any Party may invoke such a referral to senior management by notice to the other Parties. Within thirty (30) days of such notice of referral, representatives of the Parties with authority to settle the matter shall meet at the offices DLCC and engage in a good faith effort to resolve the matter. If the matter has not been resolved within that thirty (30) day period, any one of the Parties may invoke formal, non-binding mediation by notice to the other Parties. The Parties shall cooperate in good faith to select an independent mediator and conduct the mediation session as promptly as reasonably possible. In the event the mediation is unsuccessful or the Parties have failed to agree upon a mediator within thirty (30) days of the notice referring the matter to mediation, any one of the Parties may initiate litigation. In the event the Parties enter into mediation, The Client and DLCC shall pay an equal share of any and all mediation costs.

**13. Remedies**. This Agreement shall be governed by the laws of the Ohio, without regard for conflict of laws principles. In the event that any Party pursues legal action against one or more of the other Parties to enforce or protect its rights under this Agreement, the Parties agree that the courts of the Ohio shall have sole and exclusive jurisdiction over the matter.

This Agreement is the entire agreement between the Parties. The Parties’ signatures below shall bind them to the terms and conditions of this Agreement.

**SIGNATURE PAGE FOLLOWS**

**Accepted and agreed by:**

|  |  |
| --- | --- |
| Authorized Signature: | Authorized Signature: |
| Printed Name: | Printed Name: Eva F Salsbury |
| Title: | Title: Secretary DLCC |
| Date: | Date: |
| On Behalf of The Client: | On Behalf of The Principle Service Provider:  **DirectLink Capital Corporation** |

|  |
| --- |
| Authorized Signature: |
| Printed Name: |
| Title: |
| Date: |
| On Behalf of The Client: |

**Statement of Disclosure and Understanding**

1. I understand that DirectLink Capital Corporation (DLCC) only receives compensation through the success of obtaining a loan for the borrower and does not receive any compensation from upfront fees.
2. I understand that in some cases a private lender may request upfront fees from the borrower. I understand these fees are to cover costs such as underwriting, legal, and processing costs (background checks, etc.). It is up to the borrower to ask on an initial call if these fees can be built into the close. Some will and some will not.
3. I understand there may also be fees such as Appraisal Fees and Environmental study prior to a loan close. The borrower will be responsible for these costs.
4. I understand I am not obligated to accept any loan which has upfront fees, nor is there any guarantee that the loan will close.
5. I understand that an SBA Loan that DLCC is paid OUTSIDE of the SBA Statement and paid for referral to the SBA Lender and assisting in packaging and servicing the loan.
6. I understand DLCC lenders will not charge a client any fees unless there is a reasonable expectation of a loan close. The exception would be if something shows up negative in a thorough background check.
7. I understand that it is the BORROWER RESPONSIBILITY to disclose in writing any possible negatives that may show up in a background check. These include but not limited to unpaid collections, bankruptcies, delinquent federal loans (such as SBA or Student loans), and any criminal charges or convictions.
8. I understand that any disclosures are kept confidential and only shared with the people who are processing the loan. This information is only used for the express purpose of obtaining a loan decision.
9. I understand that I can choose to decline the loan offer and go to another lender (non-exclusive) however success occurs at the time of a reasonable loan offer. Although you can choose another loan, DLCC would be entitled to their success fee as described in the success fee agreement in Paragraph 4 as work for origination, packaging, loan contacts, and other services which take time have been performed successfully.
10. I understand that an NCND has been signed and circumvention (going around the broker to go direct) of an introduction will result in a penalty equal to two times the success fee. Also ALL information by both parties will remain confidential.

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Borrower Name Signature